Bechtle - Who are we?

Bechtle is your strategic partner for IT consultancy, procurement and implementation. Bechtle has local offices in 14 European countries (Austria, Belgium, Czech Republic, France, Germany, Hungary, Ireland, Italy, Netherlands, Poland, Portugal, Spain, Switzerland, UK)

Who we are is defined by what we do for you. Bechtle works with you to:

- Understand your environment and goals
- Design and implement tailored solutions to meet your needs
- Give you visibility of current trends and future technologies

Bechtle works across Europe to provide one platform for procurement, offering simple delivery of solutions and full visibility of spend.

Our extensive vendor partnerships and Global IT Alliance enables us to support customers in Europe and across key global regions. We have over 300 Manufacturers in our Portfolio and a wide range of different national and international customers.

Bechtle is your trusted advisor with extensive capabilities:

HYBRID INFRASTRUCTURE / SECURITY / CONSULTANCY / ADVANCED E-PROCUREMENT / PROFESSIONAL SERVICES / DATA COMPLIANCE / DESIGN AND PLANNING / LIFECYCLE MANAGEMENT / SOFTWARE / NETWORKING / INSTALLATION SERVICES / LEASING & FINANCE / SOLUTIONS / PRINT / MEETING ROOMS / BREAK / FIX SERVICES / AS-A-SERVICE OFFERINGS

Do you want to learn more about Bechtle? Just take a look at our website: www.bechtle.com/de-en

Open Clouds for Research Environments (OCRE) - Discover the Bechtle IONOS cloud – Made in Germany

The Bechtle & IONOS OCRE cloud promise:

- We are by your side, every step of the way, with a dedicated team!
- Advice on and access to Infrastructure-as-a-Service technology (IaaS) made in Germany by IONOS cloud without the need for writing new tenders.
- You decide where your data are stored (e.g. only in European data centres).

- Honest analysis of the pros and cons of cloud providers as a vendor-neutral partner.
- 100% flexibility and scalability at attractive conditions.
- Transparent pricing model on three A4 pages without any hidden costs or subscriptions.
- Cloud workshops onsite or online.
- End-to-end support in the migration of cloud-based services.
- All German IONOS data centres and offices are powered exclusively with green energy from a sustainable service provider.

What is the IONOS cloud?

IONOS cloud is a European cloud alternative and part of the IONOS portfolio that, with eight million customer contracts, is the leading European provider of cloud infrastructure, cloud services and hosting services.

Would you like to learn more about IONOS, how to set up your own datacenter and get contact details? Please visit our website:

[Open Clouds for Research Environments (OCRE) | Bechtle & IONOS cloud](#)

[Bechtle | OCRE (ocre-project.eu)](#)

[No compromise cloud performance | IONOS cloud](#)

Here you will find further details, videos and everything you need to know to get started together with Bechtle and IONOS.

Get in touch with your questions:

Your Commercial specialist is Frank Schouwaerts, send an email to: ocre-be@bechtle.com

Your Solutions specialist is Elianne Raets, send an email to: ocre-be@bechtle.com

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