



Bechtle - Who are we?

Bechtle is your strategic partner for IT consultancy, procurement and implementation. Bechtle has local offices in 14 European countries (Austria, Belgium, Czech Republic, France, Germany, Hungary, Ireland, Italy, Netherlands, Poland, Portugal, Spain, Switzerland, UK)

Who we are is defined by what we do for you. Bechtle works with you to:

- Understand your environment and goals
- Design and implement tailored solutions to meet your needs
- Give you visibility of current trends and future technologies

Bechtle works across Europe to provide one platform for procurement, offering simple delivery of solutions and full visibility of spend.

Our extensive vendor partnerships and Global IT Alliance enables us to support customers in Europe and across key global regions. We have over 300 Manufacturers in our Portfolio and a wide range of different national and international customers.

Bechtle is your trusted advisor with extensive capabilities:

HYBRID INFRASTRUCTURE / SECURITY / CONSULTANCY / ADVANCED E-PROCUREMENT / PROFESSIONAL SERVICES / DATA COMPLIANCE / DESIGN AND PLANNING / LIFECYCLE MANAGEMENT / SOFTWARE / NETWORKING / INSTALLATION SERVICES / LEASING & FINANCE / SOLUTIONS / PRINT / MEETING ROOMS / BREAK / FIX SERVICES / AS-A-SERVICE OFFERINGS

Do you want to learn more about Bechtle? Just take a look at our website:

[Bechtle AG - Your Strong IT Partner. Today and Tomorrow](#)

Open Clouds for Research Environments (OCRE) - Securely develop and deploy solutions to Microsoft Azure with the Bechtle cloud.

The Bechtle & AZURE OCRE cloud promise:

- Security: Leverage Azure to easily bolster your security status without high costs so that you can quickly identify threats and protect yourself.

- Affordable: Azure is up to five times cheaper than comparable cloud solutions. Make savings on existing licences and benefit from extended security updates when migrating to Azure.
- Compliance and data protection: Benefit from a team of experts and proactive compliance. Data protection always comes first.
- Global cloud provider: Microsoft offers you more global regions than any other cloud provider. You benefit from advice and access to IaaS, PaaS and SaaS technologies.
- Trusted cloud service: Organisations around the world value Microsoft Azure's most trusted cloud service for enterprise and hybrid infrastructures including 95% of all Fortune 500 companies.
- Individual hybrid solutions: Azure enables the seamless operation of hybrid solutions that fit right in to what you are doing.

Bechtle & Microsoft – A long and strong partnership

Bechtle and Microsoft can look back on a long and successful partnership. Together we develop solutions that make the difference.

Bechtle has 12 Microsoft Gold Partner statuses in all areas with all 70 subsidiaries selling modern workplace and Azure products to some 80,000 customers. More than 600 of our consultants and sales specialists have been trained in Azure and Microsoft 365 to date, and more than 1,700 Microsoft certifications have been gained.

As a new Azure Expert MSP, Bechtle counts as one of Microsoft's strongest global partners in the implementation of digital transformation projects of the companies' mutual customers. To achieve the status of Azure Expert MSP, businesses must not only be a Gold Cloud platform partner, but also undergo an independent audit to confirm technical and organization skills as well as demonstrate successfully implemented and operated customer environments. Bechtle offers a dedicated portfolio of Professional and Managed Services that spans the entire lifecycle of cloud services running on the Azure platform.

OCRE with Bechtle and Azure

Smoothing the way to your own data centre. In the form of a tried and tested process, the Microsoft Cloud Adoption Framework shows you how to make the switch to the cloud faster with Microsoft Azure. It is designed to help you develop and implement business and technical strategies that are essential for your company to succeed in the cloud. Learn more: [Microsoft Cloud Adoption Framework for Azure | Microsoft Azure](#)

Would you like to find out more about Microsoft Azure? Please visit our website:

[Open Clouds for Research Environments \(OCRE\) | Bechtle & Azure](#)

[Bechtle | OCRE \(ocre-project.eu\)](#)

[Cloud Computing Services | Microsoft Azure](#)

Here you will find further details, videos and everything you need to know to get started together with Bechtle and Microsoft Azure.



Get in touch with your questions:

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Your Solutions specialist is Elianne Raets, send an email to: ocre-be@bechtle.com

